

AUSTRALIAN WATER

ASSOCIATION

Pre-departure briefing – Vietwater2017

Date: 25 October, 1-3pm Sydney time

Location:

- Attend in person at: Cardno Office, Level 9, The Forum 203 Pacific Highway, St Leonards New South Wales 2065

or

- Dial in to the webinar:
 - o Join from PC, Mac, Linux, iOS or Android: <https://cardno.zoom.us/j/2572627660>
 - o Or iPhone one-tap (US Toll): +16465588656, 2572627660# or +14086380968, 2572627660#
 - o Or Telephone: Dial: +61 2 8015 2088 (Australia) or +1 646 558 8656 (US Toll) or +1 408 638 0968 (US Toll),
 - Meeting ID: 257 262 7660
 - o International numbers available: <https://cardno.zoom.us/join?j=2572627660>

Purpose:

- To run through the program and logistics for Vietwater
- Provide the opportunity for delegates to hear from Australians working in Vietnam to understand their experiences, lessons, and opportunities of doing business in Vietnam prior to departure

This pre-departure briefing will be complemented with an in-country briefing on Monday 6 November. During the In-country briefing delegates will hear from a range of Vietnam agencies on doing business in Vietnam.



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	Session	Lead Speaker
1-1:10pm	Welcome and Cardno's experience in Vietnam	<ul style="list-style-type: none"> Colin Adams, Area Manager for Asia Pacific International Development, Cardno
1:10-1:20	Welcome from the AWA President and overview of AWA activities in Vietnam	<ul style="list-style-type: none"> Francois Gouws, AWA President Jonathan McKeown, AWA CEO
1:20-1:25	Welcome from the ANZ Bank	<ul style="list-style-type: none"> Andrew Lawrence, ANZ Bank
1:25-1:30	Welcome from the Victorian Government	<ul style="list-style-type: none"> Elise Coughlin, Victorian Government
1:30-1:40	Overview of the Vietwater program and logistics for the mission	<ul style="list-style-type: none"> Paul Smith, AWA International Manager
1:40-1:50	Activities of the Australian Government in building country to country relationships	<ul style="list-style-type: none"> Department of Foreign Affairs and Trade
1:50-2:00	Australian Water Partnership overview and activities in Vietnam	<ul style="list-style-type: none"> Nick Schofield, Australian Water Partnership CEO
2:00-2:10	Tips for doing business in Vietnam and support services from Austrade	<ul style="list-style-type: none"> Linh Phung, Senior Business Development Manager, HCMC
2:10-2:20	Export Market Development Grant	<ul style="list-style-type: none"> John Bernie, Regional Manager, EMDG - NSW / ACT, Austrade
2:20-2:30	Experience from Cairns Region Council in Twinning with Son La Water Company	<ul style="list-style-type: none"> Graham O'Byrne, General Manager, Water and Waste, Cairns Regional Council
2:30-2:40	Experience from Wannon Water in twinning with Binh Duong Water	<ul style="list-style-type: none"> Gary McLay, Wannon Water
2:40-2:50	Support for Australian exports: tips for doing	<ul style="list-style-type: none"> Gary Dawes, Senior Trade Adviser, TradeStart



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	business in Vietnam	
2:50-3:00	Q&A	<ul style="list-style-type: none">• All
3pm	Meeting close	<ul style="list-style-type: none">• AWA

